

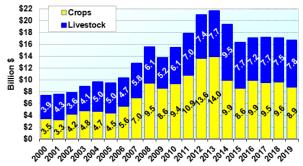
MN Agricultural Rankings

(Among all U.S. states)

- #5 in total agricultural production (\$16.7 billion)
- #5 in crops (\$8.85 billion)
 - #1 in sugar beets, green peas for processing
 - #2 in dry beans, sweet corn for processing
 - #3 in soybeans, spring wheat, sunflower, oats
 - #4 in corn, canola
 - #7 in barley, rye, snap beans
 - #8 in all wheat
 - #9 in potatoes, vegetables
 - #10 in alfalfa
- #7 in livestock (\$7.85 billion)
 - #1 in turkeys raised
 - #2 in hogs
 - #5 in meat animals, mink pelts, milk goats
 - #7 in dairy cows, mohair, honey
 - #8 in milk
 - #9 in cattle and calves

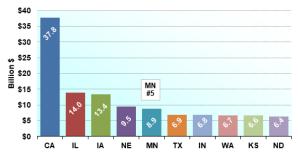
Minnesota Crop & Livestock Marketing

(Billion \$)

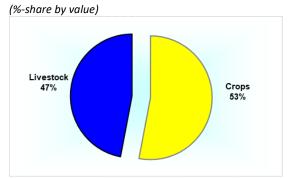


U.S. Top 10 States: Crops

(Billion \$)

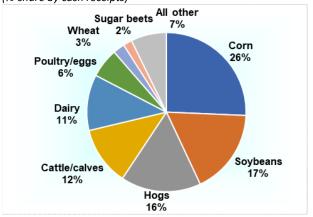


Minnesota Crop & Livestock Production



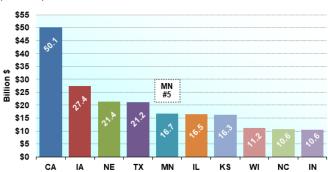
Minnesota Agricultural Marketing

(%-share by cash receipts)



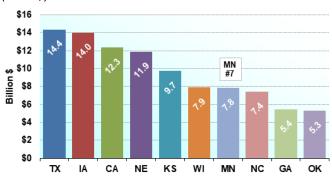
U.S. Top 10 States: Total Agriculture

(Billion \$)



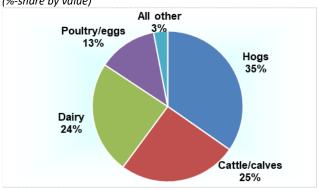
U.S. Top 10 States: Livestock

(Billion \$)



Minnesota Livestock Production

(%-share by value)



Source: USDA-NASS



Minnesota Agriculture Facts

• Population: 5.7 million – ranks 22nd in the U.S.

(Rural: 23%; urban: 77%)
Farm land: 26 million acres
(51% of total land area)

Number of farms: 68,000Average farm size: 375 acres

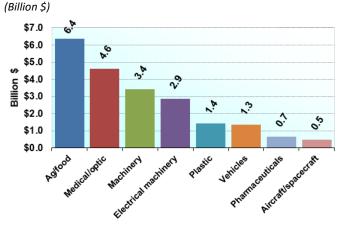
Agricultural marketing: \$16.7 billion (2019)

Crops: \$8.85 billionLivestock: \$7.85 billion

Minnesota Agricultural Exports

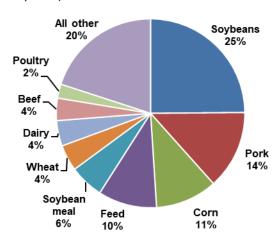
- National ranking: 4th largest agricultural exporting state in the U.S.
- 2019 agricultural exports: \$6.4 billion (accounts for nearly one-third of the state's total merchandise exports)

MN Ag Exports: #1 in State's All Industries

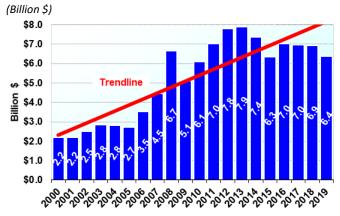


Minnesota Ag Export by Commodity

(%-share by value)

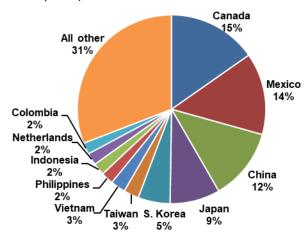


Minnesota Agricultural Export Trends



Minnesota Top 10 Ag Export Markets

(%-share by value)



Source: USDA; MDA-AMD



Minnesota Crop & Livestock Marketing

Year	Crops (in billion \$)	Livestock (in billion \$)
2000	\$3.48	\$3.88
2001	\$3.28	\$4.34
2002	\$4.24	\$3.63
2003	\$4.77	\$4.10
2004	\$4.72	\$4.96
2005	\$4.45	\$4.99
2006	\$5.56	\$4.75
2007	\$7.05	\$5.78
2008	\$9.53	\$6.10
2009	\$8.61	\$5.18
2010	\$9.38	\$6.14
2011	\$10.85	\$7.00
2012	\$13.65	\$7.40
2013	\$13.98	\$7.71
2014	\$9.94	\$9.50
2015	\$8.65	\$7.73
2016	\$9.92	\$7.15
2017	\$9.53	\$7.66
2018	\$9.63	\$7.47
2019	\$8.85	\$7.85

U.S. Top 10 States: Crops

State	Billion \$
California	\$37.80
Illinois	\$13.97
Iowa	\$13.41
Nebraska	\$9.47
Minnesota	\$8.85
Texas	\$6.87
Indiana	\$6.84
Washington	\$6.68
Kansas	\$6.62
North Dakota	\$6.41
All other	\$76.81
Total	\$193.73

Minnesota Crop & Livestock Production

Sector	\$1,000	% share by value
Crops	\$8,851,818	53%
Livestock	\$7,848,776	47%
Total	\$16,700,594	100%

Minnesota Agricultural Marketing

Product	\$1,000	% share by cash receipts
Corn	\$4,287,742	26%
Soybeans	\$2,896,822	17%
Hogs	\$2,722,730	16%
Cattle/calves	\$1,996,271	12%
Dairy	\$1,897,576	11%
Poultry/eggs	\$995,581	6%
Wheat	\$397,002	3%
Sugar beets	\$299,757	2%
All other	\$1,207,113	7%
Total	\$16,700,594	100%

U.S. Top 10 States: Total Agriculture

State	Billion \$
California	\$50.14
lowa	\$27.42
Nebraska	\$21.36
Texas	\$21.22
Minnesota	\$16.70
Illinois	\$16.50
Kansas	\$16.34
Wisconsin	\$11.22
North Carolina	\$10.63
Indiana	\$10.57
All other	\$167.62
Total	\$369.72

U.S. Top 10 States: Livestock

State	Billion \$
Texas	\$14.36
Iowa	\$14.00
California	\$12.34
Nebraska	\$11.90
Kansas	\$9.72
Wisconsin	\$7.90
Minnesota	\$7.85
North Carolina	\$7.42
Georgia	\$5.44
Oklahoma	\$5.30

Minnesota Livestock Production

Sector	\$1,000	% share by value
Hogs	\$2,722,730	35%
Cattle/calves	\$1,996,271	25%
Dairy	\$1,897,576	24%
Poultry/eggs	\$995,581	13%
All other	\$236,618	3%
Total	\$7,848,776	100%

MN Ag Exports: #1 in State's All Industries

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Product	Billion \$
Ag/food	\$6.37
Medical/optic	\$4.61
Machinery	\$3.42
Electrical machinery	\$2.88
Plastic	\$1.42
Vehicles	\$1.34
Pharmaceuticals	\$0.66
Aircraft/spacecraft	\$0.47
Total	\$22.20



Minnesota Ag Export by Commodity

Commodity	% share by value
Soybeans	25%
Pork	14%
Corn	11%
Feed	10%
Soybean meal	6%
Wheat	4%
Dairy	4%
Beef	4%
Poultry	2%
All other	20%
Total	100%

Map of Minnesota

Northeast Region

Key Commodities: Forest area

Counties: Aitkin, Carlton, Cook, Itasca, Koochiching,

Lake, St. Louis

Northwest Region

Key Commodities: Sugar beets, wheat

Counties: Beltrami, Clearwater, Hubbard, Kittson, Lake of the Woods, Mahnomen, Marshall, Norman, Pennington, Polk, Red Lake, Roseau

West Central Region

Key Commodities: Cash grains

Counties: Becker, Clay, Douglas, Grant, Otter Tail,

Pope, Stevens, Traverse, Wilkin

East Central Region

Key Commodities: Dairy, cattle, crops

Counties: Benton, Cass, Chisago, Crow Wing, Isanti, Kanabec, Mille Lacs, Morrison, Pine, Sherburne,

Stearns, Todd, Wadena, Wright

Southwest Region

Key Commodities: Crops, hogs

Counties: Big Stone, Chippewa, Cottonwood, Jackson, Kandiyohi, Lac qui Parle, Lincoln, Lyon, McLeod, Meeker, Murray, Nobles, Pipestone, Redwood, Renville, Rock, Yellow Medicine

Southeast Region

Key Commodities: Crops, dairy, hogs

Counties: Blue Earth, Brown, Dodge, Faribault, Fillmore, Freeborn, Goodhue, Houston, Le Sueur, Martin, Mower, Nicollet, Olmsted, Rice, Sibley, Steele, Swift, Wabasha, Waseca, Watonwan, Winona

Metro Region

Key Commodities: None

Counties: Anoka, Carver, Dakota, Hennepin,

Ramsey, Scott, Washington

Minnesota Agricultural Export Trends

Year	Billion \$
2000	\$2.21
2001	\$2.21
2002	\$2.52
2003	\$2.84
2004	\$2.81
2005	\$2.72
2006	\$3.51
2007	\$4.45
2008	\$6.67
2009	\$5.11
2010	\$6.11
2011	\$7.04
2012	\$7.80
2013	\$7.91
2014	\$7.39
2015	\$6.34
2016	\$7.04
2017	\$6.95
2018	\$6.94
2019	\$6.37

Minnesota Top 10 Ag Export Markets

Market	% share by value
Canada	15%
Mexico	14%
China	12%
Japan	9%
S. Korea	6%
Taiwan	3%
Vietnam	3%
Philippines	2%
Indonesia	2%
Netherlands	2%
Colombia	2%
All other	31%
World Total	100%