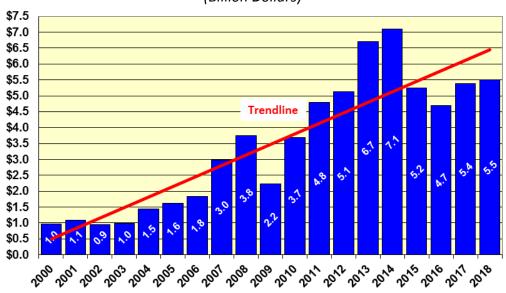


## Why the Export Market is Important for U.S. Dairy

- The U.S. is the world's largest dairy milk producer, contributing 20 percent of the world's total milk production.
- Milk is produced in all 50 U.S. states. Dairy products include fluid milk, cheese, butter, ice cream, yogurt, dry milk products, condensed milk, and whey.
- U.S. dairy exports account for 15% of its total annual production.
- In 2018, U.S. dairy exports totaled **\$5.5 billion** a 2 percent increase from 2017.
- Mexico is the largest export market for U.S. dairy, with a 25 percent market-share, followed by Canada and China with 12 percent and 10 percent market-shares respectively.

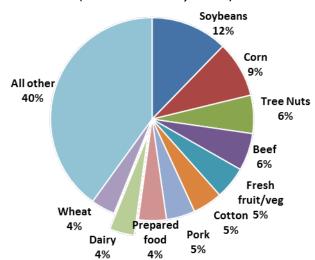
## U.S. Dairy Exports to the World: 2000-2018

(Billion Dollars)



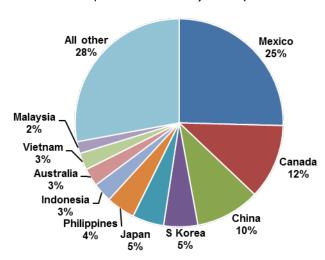
## **U.S. Ag Exports by Commodity**

(Market-share by value)



## **Largest Markets for U.S. Dairy**

(Market-share by value)



Source: USDA

Prepared by Su Ye, Chief Economist, Minnesota Department of Agriculture (2019)