DEPARTMENT OF AGRICULTURE

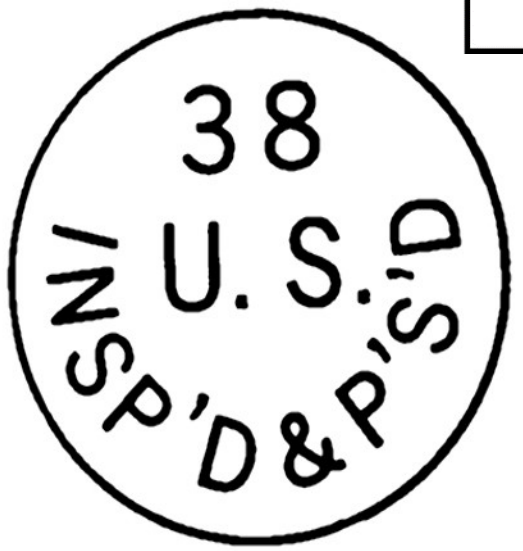
Meat Inspection Programs in Minnesota

Levi Muhl, Program Manager-Meat, Poultry, Egg Inspection 5/8/2020

www.mda.state.mn.us/food-feed/meat-poultry-egg-inspection

Overview

- Meat processors in MN
  - USDA
  - Minnesota “Equal To”
  - Custom Exempt
- What are we doing?
- What can you do?



The Minnesota “Equal To” Program

- What is ‘Equal To’?
  - Continuous inspection of all animals, daily processing
- Benefits of the MN equal to program

Note!

Restaurants, retailers, distributors, schools, food shelves and other entities can buy and serve meat and poultry from MN E2 establishments

SALE OF MEAT & POULTRY PRODUCTS TO GROCERY STORES & RESTAURANTS

Minnesota State "Equal To" USDA Inspection Program or E2 Inspection

Minnesota is one of 27 states currently operating Meat and Poultry Inspection (MPI) programs that are considered at least Equal To the federal meat and poultry inspection program (USDA). This means establishments in Minnesota's 'Equal To' (E2) program can slaughter animals and process products to sell, distribute, and wholesale to any entity within the state of Minnesota.

Retailers, restaurants, distributors, schools, food shelves and other entities can buy and serve meat and poultry from Minnesota establishments participating in the E2 program. Products from a Minnesota E2 plant contain a State of Minnesota symbol with the phrase inspected and passed, and the establishment number. When you see this, you can be assured that those products were inspected and passed under the same regulations and requirements that USDA uses to ensure the

FORMS + RESOURCES

> Approved Sources of Meat and Poultry for Food Facilities

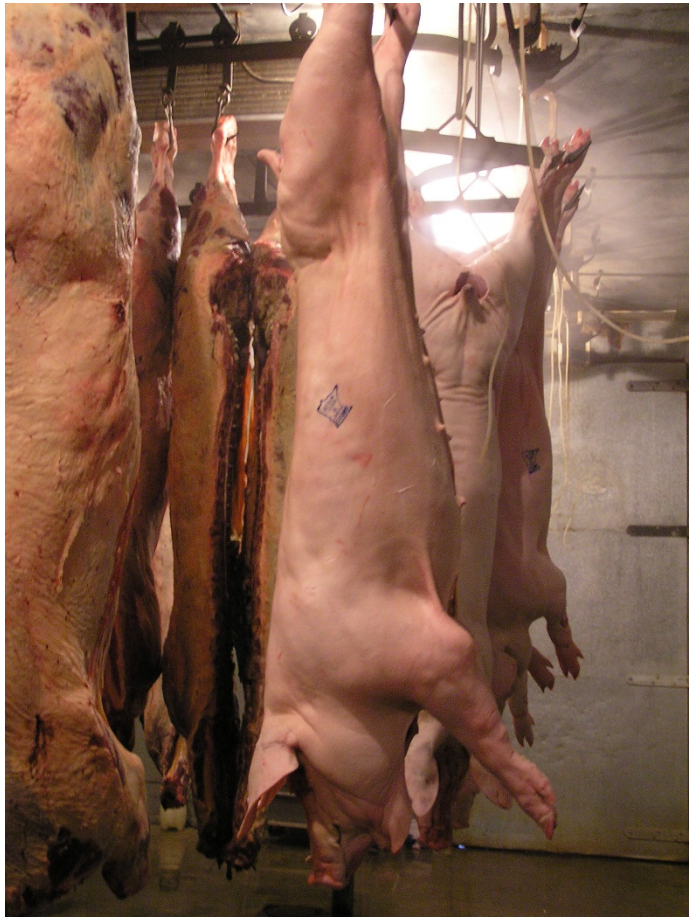
> Minnesota State Equal To Plants

EXTERNAL LINKS

https://www.mda.state.mn.us/food-feed/sale-meat-poultry-products-grocery-stores-restaurants

Expanding Capacity of the “Equal To” Program

- All slaughter establishments are ‘Very Small’
- Implementing a Phase I and II ‘Fast Track’ program
  - Increasing slaughter (primarily swine)
  - Increase marketability of the products
  - Providing resources and tools to our establishments to assist in more quickly meeting regulatory requirements
  - Condensing what normally takes 3-6 months, to 1-3 weeks



Tools Available

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How to use

This document outl
Use this example as
language and chart
compare with what

Sanitation

Responsible

Who has overall re
and maintaining the

What must be done
involves:

- Revising t
- Doing the
- Recordin
- Performi

HACCP AND SSOP INFORMATION AND RESOURCES

Exam

Minnesota Department of Agriculture > Food, Feed > Resources for Food Businesses > Meat & Poultry Processing > HACCP and SSOP Information and Resources

Meat & Poultry Processing | Custom Exempt Processing | **HACCP & SSOP** | Meat Labeling | Pathogen Testing | Poultry Processing

How To

The diagram
Analysis and
establishme
vary from or
and HACCP

Slaughte

FLOW CHAR
GREEN = Op

All establishments operating under the "Equal To" Inspection Program are required to have Sanitation Standard Operating Procedures (SSOP's) and a HACCP plan (Hazard Analysis Critical Control Point) in place. These measures help ensure that meat and poultry processors are producing safe products. These requirements can be fairly complicated, so it is important to learn the basics before starting a meat or poultry processing business.

SSOP's

SSOP's are written procedures that describe the establishment's cleaning program and the records used to monitor that cleaning is being performed regularly. The program needs to describe sanitary personnel practices and operations used to keep the environment and plant facilities in a clean condition. There are very specific requirements for the type of procedures that the SSOP's need to contain and the type of monitoring that needs to take place to meet program requirements. The regulatory requirements for SSOP's can be found in 9 CFR 416.11-416.16 .

The HACCP Plan

A HACCP plan is the written food safety plan for the establishment. This plan covers biological,

FORMS + RESOURCES

- E2 HACCP and SSOP Fact Sheet
- Sanitation Standard Operation Procedure - Example
- Hazard Analysis and HACCP Plan - Example
- Standard Operating Procedure for Slaughter- Example
- Standard Operating Procedure for Minimizing BSE - Example

Meat Processors

- MN Custom Exempt Establishments
  - What is custom exempt?
  - Many have increased slaughter capacity
    - Are now working at full or overfull capacity
    - Seasonal operations have restarted operations
    - Licensing of unlicensed facilities
  - A few establishments have or are entering the fast track system to become E2

Increasing Capacity: What does this mean for our small plants?

Large USDA Processors…20,000+ pigs per day

Minnesota “Equal To” or Custom…1-30ish pigs per day

Adding 1-2 animals or maybe a full day (30 in a bigger ‘very small’ plant)

Small But Significant Impact!

Other Kinds of Impacts, Actions and Ideas

- Building from scratch
- Unlicensed processors
- Seasonal processors, like venison processors

Adding any establishment increases overall slaughter capacity in MN!

With a continued focus on producing safe food!

Where are the Meat Processors?

Minnesota Department of Agriculture > Food, Feed > Selling Food > Meat, Poultry & Eggs > Meat, Poultry, and Eg

Meat, Poultry & Eggs | Eggs

NOTICE: If you have an immediate need for slaughter of livestock or poultry due to a lost market or other COVID-19 related issue, please contact one of the following individuals for assistance in finding appropriate meat processing resources:

- **Jim Ostlie: 320-842-6910 or** Jim.Ostlie@state.mn.us
- **Courtney VanderMey: 651-201-6135 or** Courtney.VanderMey@state.mn.us

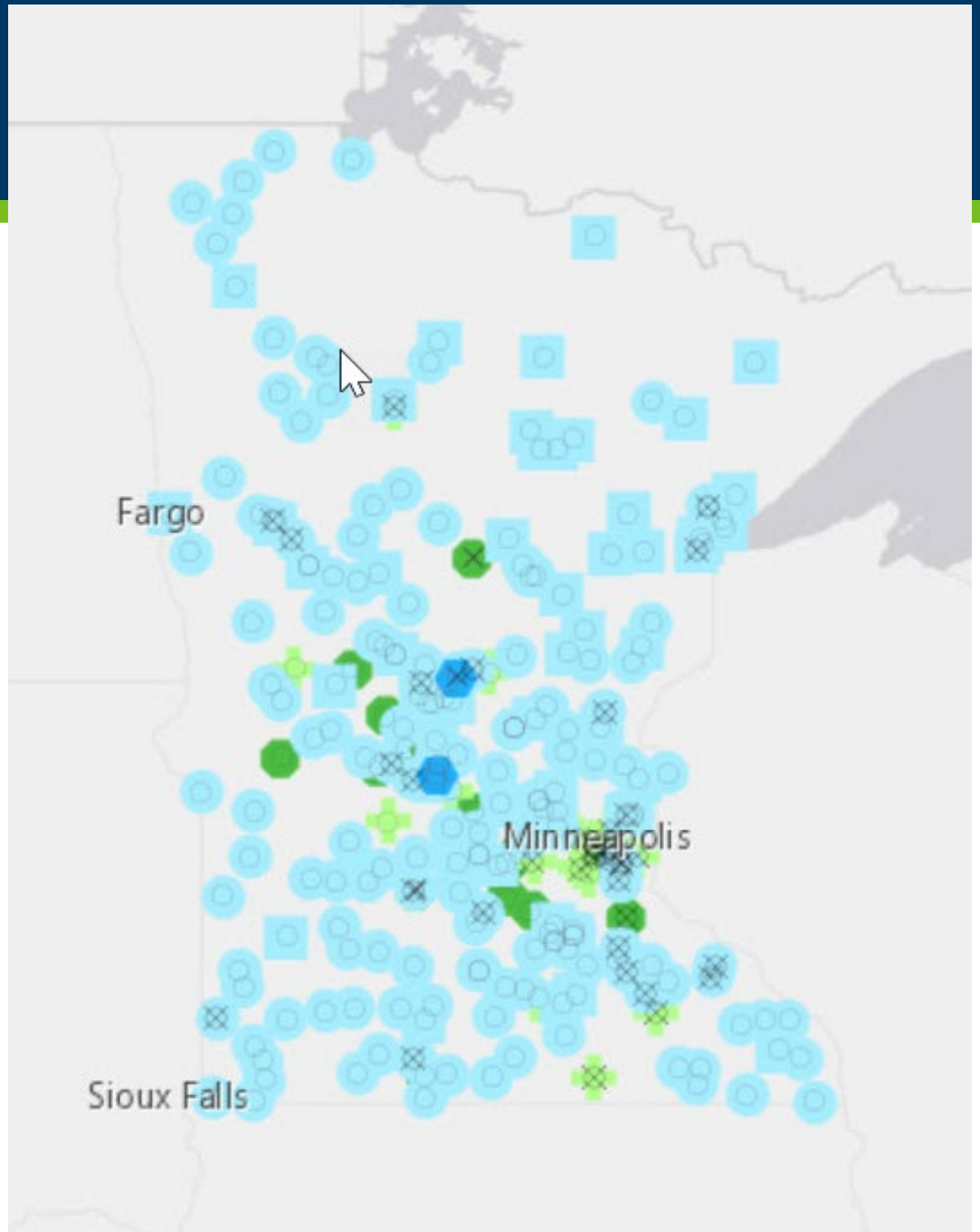
See Map of Minnesota Meat Processing Plants

Access to Information in an Alternative Format

The Minnesota State Meat, Poultry, and Egg Inspection Program is responsible for ensuring that meat and poultry processed in the State are both safe and wholesome. Meat, poultry, and egg products are an integral part of the food chain. Because these products can be associated with food borne diseases, ensuring that the products produced in Minnesota are safe is an important public health safeguard. This program provides services in the following ways:

https://www.mda.state.mn.us/food-feed/meat-poultry-egg-inspection

Lists of processors with city locations are also on the website



What can you do?

- ***If you have a pig to slaughter and need to find a processor?***
  - Reach out to processors directly - check our map and list:

    www.mda.state.mn.us/food-feed/meat-poultry-egg-inspection
- ***If you are a livestock producer looking for options?***
  - Reach out to your local processors to let them know you need more market options
- ***If you are a processor and need "Equal To" inspection to increase production?***

  Please contact MDA- Meat, Poultry, Egg Inspection
- ***If you have a processing plant and want to become licensed?***

  Please contact MDA- Meat, Poultry, Egg Inspection
- ***If you assist meat processors, livestock producers, or others to meet regulatory requirements and/or market their products:***
  - Review the information on our website and contact MDA- Meat, Poultry, Egg Inspection with questions

Contact Us!

For questions, ideas and concerns… or if you or you know someone who is a processor either licensed or unlicensed and want to increase production, please contact us!

Meat, Poultry, and Egg Inspection

651-201-6300

MDA.MeatPoultryEgg@state.mn.us

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Thank you!

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651-201-6216

www.mda.state.mn.us/food-feed/meat-poultry-egg-inspection

AGRI RAPID RESPONSE MINI-GRANT FOR LIVESTOCK PROCESSING

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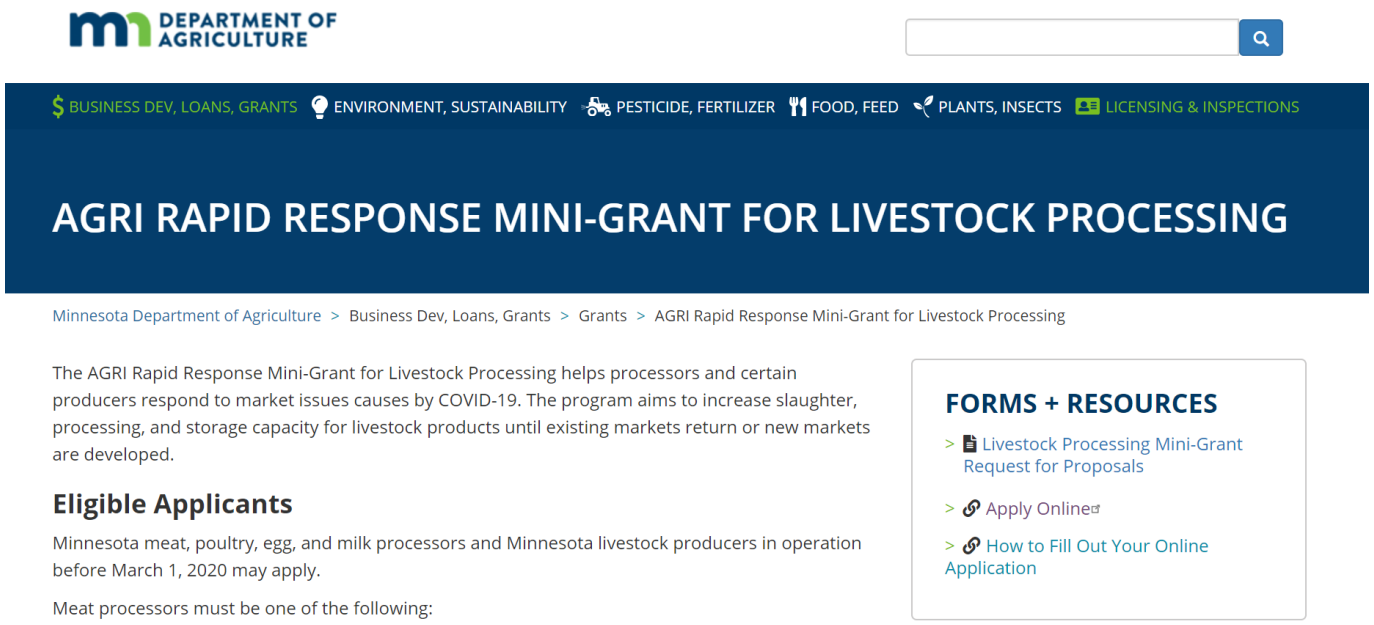
Courtney VanderMey
Livestock Investment Administrator

What is this Grant?

- Respond to market issues caused by COVID-19
- The program aims to increase slaughter, processing, and storage capacity for livestock products until existing markets return or new markets are developed.



Who is eligible to apply?

- Minnesota meat, poultry, egg, and milk processors and Minnesota livestock producers in operation before March 1, 2020 may apply.

- Meat processors must be one of the following:
    - USDA inspected slaughter and/or processing plant that is adding capacity
    - Minnesota Equal-To slaughter and/or processing plant that is adding capacity
    - Licensed custom exempt slaughter plant that is adding Equal-To slaughter
    - Licensed custom exempt slaughter plant that is adding capacity

What are the dates associated with this grant?

- The application is available NOW
- June 15, 2020 application closes.
- The proposed purchase must be completed prior to September 30, 2020

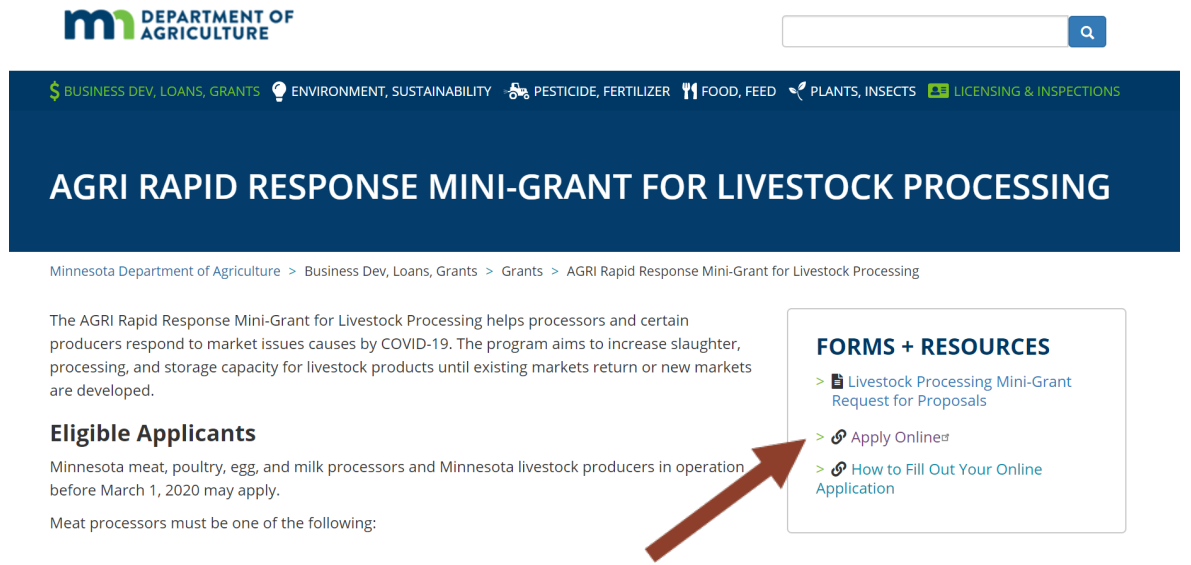
How much funding is available?

- Approximately $250,000
- Award Range: $1000-$5000
- Requires a 1:1 match.

How do you apply?

- Review the Request for Proposals
- Visit our website and fill out an application

https://www.mda.state.mn.us/agri-rapid-response-mini-grant-livestock-processing



How do I start the application?

How long will this application take me?

- Contact Information
- Budget
- Workplan
- Outcomes

Budget

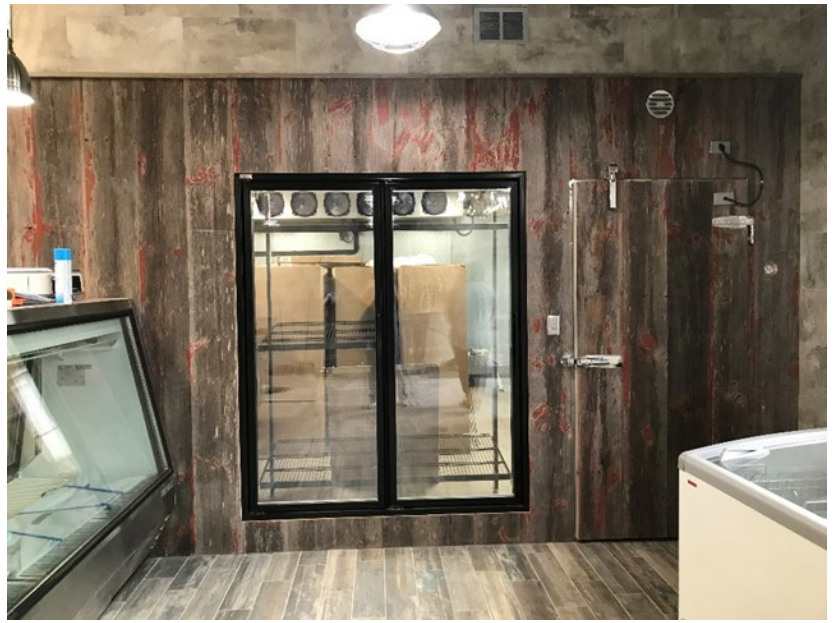
- Total Project Cost
- Total Grant Request (up to 50% of the Total Project Cost; maximum of $5,000, minimum of $1,000)

Please complete the following budget table indicating the purchases you anticipate making. Each expense must increase your processing/storage capacity. Only expenses incurred after **April 20, 2020** are eligible for reimbursement. The budget table will be reviewed by the MDA and incorporated into the grant contract.

Item	Quantity	Cost/Unit	Total Costs	Source of Estimate

What are some example purchases?

- Cooler walls and refrigeration units
- Contractor costs and materials for installation of approved equipment, including plumbing, drainage, venting, and electrical work
- Temporary cold storage including rented commercial space or refrigerated trucks



What are some other example purchases?

- Portion cutters
- Slaughter equipment such as cradles, saws, hooks, scalders, or sinks
- Equipment or facilities to accommodate holding of larger number of animals in a humane manner (fences, gates, chutes)

What is NOT eligible?

- General operating expenses (such as salary, fringe, and supplies) are not eligible

If I am awarded the grant what is next?

- Email IRS W9
- Sign a contract
- Complete the purchase
- Keep records

AGRI Value-Added Grant

Increase sales of Minnesota agricultural products

- Investing in production capacity
- Market diversification
- Market access for value-added products

AGRI VALUE-ADDED GRANT PAST PROJECTS

Minnesota Department of Agriculture > Business Dev, Loans, Grants > Grants > Value-Added (AGRI) > AGRI Value-Added Grant Past Projects

AGRI Value Added Grant | Q&A | **Past Projects** | Resources for Grantees

Read about the variety of projects funded through the AGRI Value-Added Grant program.

- Fiscal Year 2019
- Fiscal Year 2018
- Fiscal Year 2017
- Fiscal Year 2016
- Fiscal Year 2015
- Fiscal Year 2014

AGRI Value-Added Grant Types

- Feasibility studies – Hiring a consultant to do an analysis of a proposed project to determine if it is technically feasible and profitable
  - Maximum award $25,000 and minimum award $1,000
- Equipment – Purchasing (including shipping and installation) of equipment
  - Maximum award $150,000 and minimum award $1,000

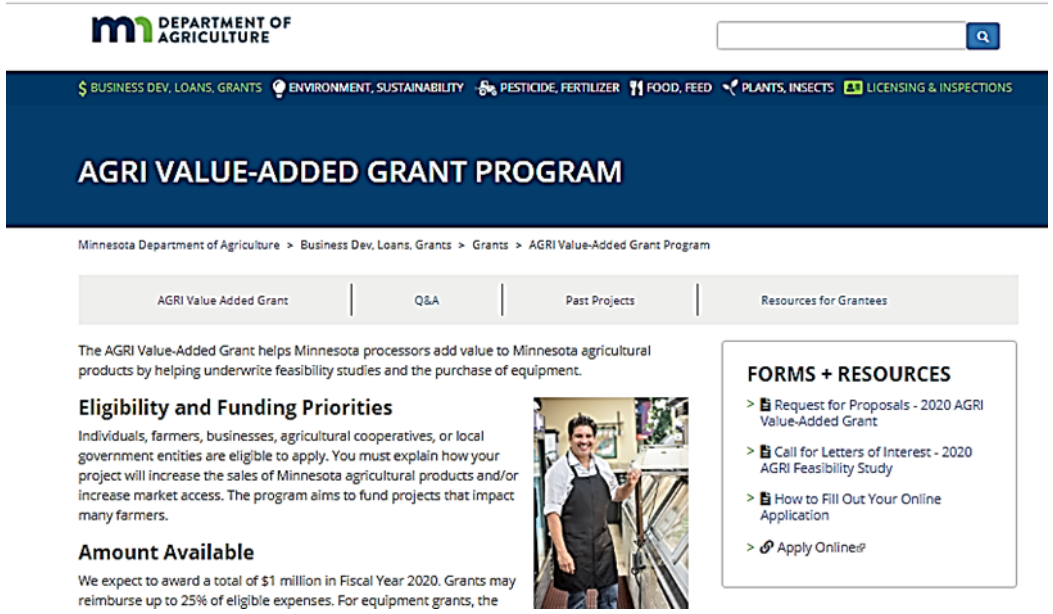
AGRI Value-Added Grant Application

How do you apply?

- Visit our website and fill out an application.

  www.mda.state.mn.us/valueaddedgrant

- We accept applications approximately September and January each year.



Minnesota Grown

- Online Directory of nearly 1,000 places for consumers to purchase directly from the producer/processor
- www.minnesotagrown.com
- Who's eligible to advertise in the Directory?
  - Livestock producers who market directly to the consumer
  - Meat processors who sell meat that was raised in MN directly to the consumer
  - Minnesota Grown members can also have a free listing in our online database of farmers and processors who sell to wholesale accounts like grocers, distributors, restaurants.
  - Karen Lanthier Karen.Lanthier@state.mn.us 651-201-6140

New Markets Cost Share Program

- MDA just announced changes to the program that will help processors (including meat processors) pivot to alternative marketing channels.
  - E-Commerce (Up to $500)
  - Contracted Merchandising Help (Up to $4,000)
- https://www.mda.state.mn.us/business-dev-loans-grants/new-markets-cost-share-program
- Brian Erickson Brian.J.Erickson@state.mn.us 651-201-6539
- Ariel Kagan Ariel.Kagan@state.mn.us 651-201-6643

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Contact Us

Meat, Poultry, and Egg Inspection

651-201-6300

MDA.MeatPoultryEgg@state.mn.us

Grants Hotline

651-201-6500

Minnesota Grown

651-201-6140

karen.lanthier@state.mn.us