

AGRI Livestock Investment Grant 2023 Request for Proposals

In accordance with the Americans with Disabilities Act, this information is available in alternative forms of communication upon request by calling 651-201-6000. TTY users can call the Minnesota Relay Service at 711. The MDA is an equal opportunity employer and provider.

Table of Contents

- Grant Summary.....3**
 - Overview3
 - Fiscal Year 2023 grant changes3
 - Funding availability3
 - Priorities3
 - How to apply4
 - Application guidelines4
 - Timeline and deadlines4
 - How to submit questions4
- Grant Eligibility5**
 - Eligible applicants.....5
 - Collaboration.....5
 - Eligible projects and expenses5
 - Ineligible expenses7
 - Matching funds7
- Application Review Policies8**
 - Review process.....8
 - Conflicts of interest8
 - Privacy notice and data classification8
- Requirements for Grant Recipients9**
 - Accountability and reporting9
 - Grant award agreement and payments9
 - Site visits and financial reconciliations..... 10
 - Bidding requirements..... 10
 - Affirmative action and non-discrimination policy..... 10
 - Audits of Project..... 11
 - Voter Registration Requirement 11
- AGRI Background and Program Goals11**
- Project Evaluation Profile12**
- Application Questions13**
 - Contact information 13
 - Eligibility 14
 - Previous Livestock Investment Grants 14
 - Project summary 14
 - Project readiness, budget, and economic outcomes..... 15

Grant Summary

Overview

The Minnesota Department of Agriculture (MDA) is now accepting applications for the Fiscal Year 2023 Agriculture Growth, Research, and Innovation (AGRI) Livestock Investment Grant Program. Grant funds are available for equipment purchases, physical improvements, and acquisition of facilities used to help start, improve, or expand livestock operations in the state of Minnesota.

Fiscal Year 2023 grant changes

We are making two significant changes to the grant programs for this year.

- The Livestock Investment Grant statute ([MINN STAT 17.118](#)) was amended to eliminate the lifetime maximum of \$50,000 that applied at individual and entity levels. Instead, the statute requires that the commissioner give preference to applicants who have not previously received a grant.
 - All principal operators may apply for funds this round, regardless of whether they have received a grant in the past or not.
 - Each farm may only submit one application.
- Only expenses incurred after the contract has been signed by all parties are eligible for reimbursement. We expect to have contracts to grantees by early 2023.

Funding availability

We anticipate awarding approximately \$1.3 million in Fiscal Year (FY) 2023 using a competitive review process. We plan to have only one round of funding but will do a second round if we do not receive enough quality applications in Fall 2022. If there are any remaining funds, we will issue a second Request for Proposals (RFP) in Winter/Spring 2023. Unsuccessful applicants for the Fall 2022 round can reapply if a second round is offered.

Applicants may apply for up to 10% of their project's total cost with a minimum expense of \$4,000 and a maximum expense of \$250,000; grant awards can range in size from \$400 to \$25,000.

An individual or farm may only receive one grant in FY 2023.

Priorities

It is the policy of the State of Minnesota to ensure fairness, precision, equity, and consistency in competitive grant awards. This includes implementing diversity and inclusion in grant-making.

[Policy 08-02: Rating Criteria for Competitive Grant Review \(PDF\)](#) establishes the expectation that grant programs intentionally identify how the grant serves diverse populations, especially populations experiencing inequities and/or disparities.

This grant will prioritize:

- Emerging farmers, including Black, Indigenous, and People of Color, immigrants, women, veterans, persons with disabilities, young and beginning farmers, LGBTQ+ farmers, and others
- Generational transitions
- Production of livestock for Kosher or Halal markets

How to apply

- Apply for the AGRI Livestock Investment Grant using our [online application system](#).
 - We must receive your Livestock Investment grant application by **4:00 p.m. Central Time (CT) on Tuesday, November 15, 2022**, to be considered for funding. We will not accept late applications.
- Apply early so that there is enough time to receive technical assistance if needed.
 - It's best practice to submit your application at least 24 hours in advance.

The MDA is not responsible for any technical or logistical problems resulting in the MDA not receiving the application on time. It is the responsibility of the applicant to ensure that submission is received by the MDA before the deadline.

Application guidelines

- Use plain, easily understood language. Write for reviewers who are generally knowledgeable but may not have a thorough or deep understanding of your organization or project.
- Answer all questions completely within the character limits specified in the grant application.
- Review the [Project Evaluation Profile](#) included in this document as it is used to score and compare the grant applications.

Timeline and deadlines

November 8, 2022, 4:00 p.m. CT.....Deadline to submit questions

November 15, 2022, 4:00 p.m. CT.....Applications due

February 2023.....Notification of decisions; grant agreement negotiations begin

How to submit questions

For questions on the grant program or application:

- Submit your question in writing before **4:00 p.m. Central Time on November 8, 2022**.
- Email MDA.AGRIGrants@state.mn.us with "Livestock Investment Grant" in the subject line.

MDA employees are not authorized to provide advice on any applications. Applicants who solicit or receive advice from unauthorized MDA employees may be disqualified from eligibility for a grant award.

For help with the online application system:

- Call 651-201-6500 or
- Email MDA.AGRIGrants@state.mn.us and include "Livestock Investment Grant" in the subject line.

Grant Eligibility

Eligible applicants

Applicants must:

- Be the principal operator of a livestock operation in Minnesota
- Be a resident of the state of Minnesota or be a business entity authorized to farm in Minnesota (see below)
- Hold an appropriate feedlot registration when applicable
- Be in good standing with the State of Minnesota:
 - No back taxes owed
 - No defaults on Minnesota state-backed financing for the last seven years
 - Acceptable performance on past MDA grants
- Not be an employee or spouse of an employee of the MDA

Who is a principal operator?

A principal operator is the person primarily responsible for the day-to-day operation of the farm. The principal operator could be an owner, hired manager, cash tenant, share tenant, or partner.

What business entities need authorization to farm in Minnesota?

The statute on farming by business organizations ([MINN. STAT. 500.24](#)) requires that all pension or investment funds, corporations, limited partnerships, limited liability companies, and irrevocable trusts must be certified by the MDA before engaging in farming or having an interest in agricultural land.

How do business entities get authorization to farm in Minnesota?

Applications and additional information are available at [Minnesota's Corporate Farm Report](#).

How do I know if I need a feedlot registration?

For feedlot registration rules, contact your local feedlot officer or visit the [Minnesota Pollution Control Agency – Feedlots](#) website.

Collaboration

Eligible applicants may collaborate with other livestock operations, but this is not required. If eligible organizations are submitting a joint application, they must determine which business or organization will have the grant contract agreement with the MDA and will work directly with the MDA to meet grant reporting requirements. Note that this organization will receive a 1099 from the State of Minnesota for income tax purposes.

Eligible projects and expenses

For the purposes of this grant, livestock include beef cattle, dairy cattle, swine, poultry, goats, mules, bison, sheep, horses, farmed Cervidae (deer, elk), Ratitae (flightless birds including emu), and llamas.

If we accept your proposal, we will reimburse eligible costs included in your project budget. You will have to submit documentation including invoices and proof of payment.

- You must be invoiced and pay for all project materials and services between the grant agreement start date and December 31, 2025.
- Any expenses incurred outside this timeframe are not eligible for reimbursement without a formal amendment to your contract.

Projects must:

- Aim to improve, update, or modernize livestock operation through infrastructure and equipment.
- Not start until the grant contract agreement is signed by all parties and has reached its start date. No purchasing or contracting of goods and services may occur prior to the full execution of the grant contract agreement or effective date, whichever is later.
- Be completed in three years or less; contracts cannot be extended beyond three years.
- Be conducted in Minnesota.

Project examples include but are not limited to:

- Acquisition, construction, or improvement of buildings or facilities to produce livestock or livestock products
- Development of pasture for use by livestock including, but not limited to, the acquisition, development, or improvement of:
 - Lanes used by livestock that connect pastures to a central location
 - Watering systems for livestock on pasture, including water lines, booster pumps, and well installations
 - Livestock stream crossing stabilization
 - Fences
- Acquisition of equipment for livestock housing, confinement, feeding, and waste management including, but not limited to the following:
 - Freestall barns
 - Watering facilities
 - Feed storage and handling equipment
 - Milking parlors
 - Robotic equipment
 - Scales
 - Milk storage and cooling facilities
 - Bulk tanks
 - Computer hardware and software and associated equipment used to monitor the productivity and feeding of livestock
 - Manure pumping and storage facilities
 - Hog farrowing facilities
 - Hog and cattle finishing barns
 - Calving facilities
 - Digesters
 - Equipment used to produce energy
 - On-farm processing facility equipment
 - Fences, including but not limited to farmed *Cervidae* perimeter fences
 - Livestock pens and corrals
 - Sorting, restraining, and loading chutes

Ineligible expenses

The following items are not eligible for reimbursement under this grant:

- Expenditures incurred before the grant agreement is signed by all parties
- General purpose equipment (e.g., skid steer loaders, combines, tractors)
- General purpose buildings (e.g., general equipment storage building, farm shop)
- Animal feed or crop seed
- Crop production equipment (except specialized forage/hay harvesting and handling equipment such as mowing equipment, tedding equipment, and hay balers)
- Crop or pastureland
- Livestock
- Purchase of more than 10 acres of land used to construct livestock buildings or facilities
- Rent-to-own lease agreements where property purchase is optional
- Refinancing existing debt
- Late payment fees, finance charges, or contingency funds
- Items that are not allowed to be capitalized and deducted under either section 167 or 179 of the Internal Revenue Code in computing federal taxable income
- Owner and employees' wages and benefits. Contact program staff for exceptions.
- Advertising, public relations, entertainment, and amusement costs
- Donated or volunteer (in-kind) services. While these may be furnished to an applicant by professional and technical personnel, consultants, and other skilled and unskilled labor, the value of these services is not an eligible cost.
- Donations and in-kind contributions, including property and services, made by the applicant (regardless of the recipient)
- Fines, penalties, and other settlement expenses resulting from failure of the applicant to comply with federal, state, local, or Native American Tribal laws and regulations
- Indirect costs (expenses of doing business that are not readily identified with the project)
- Fundraising, including financial campaigns, solicitation of gifts and bequests, and similar expenses incurred to raise capital or obtain contributions
- Taxes, except sales tax on goods and services
- Lobbyists or political contributions
- Bad debts, late payment fees, finance charges, legal costs, or contingency funds
- Parking or traffic violations
- Out of state transportation and travel expenses. Minnesota will be considered the home state for determining whether travel is out of state.
- Construction or improvements outside of the state of Minnesota

Matching funds

The AGRI Livestock Investment Grant is a reimbursement grant for up to 10% of the project cost. You must provide documentation showing payment for the full cost of the project to receive the awarded reimbursement amount.

Sources of funding for the project may include cash, loans, other grants, and liquid capital assets dedicated to the project. State grant funds cannot be used for the grantee portion of the project, but non-forgivable loans from the state may be used as a match.

Application Review Policies

Review process

A review committee, composed of MDA staff and external reviewers, evaluates all eligible applications based on the criteria in the Project Evaluation Profile. Reviewers may recommend whole or partial funding of a project. The commissioner of agriculture reviews the committee recommendations and is responsible for award decisions. The review committee and commissioner may use rural/urban, geographic distribution, services to prioritized populations, applicant's history as a state grantee, and capacity to perform the work when making their decisions. The MDA will notify applicants, both successful and unsuccessful, in writing. Applicants may request a summary of reviewer comments.

Conflicts of interest

State grant policy requires that steps and procedures are in place to prevent individual and organizational conflicts of interest, both in reference to applicants and reviewers ([MINN. STAT.16B.98](#) and [Conflict of Interest Policy for State Grant-Making, 2022 \(Word\)](#)).

Organizational conflicts of interest occur when:

- A grantee or applicant is unable or potentially unable to render impartial assistance or advice to the MDA due to competing duties or loyalties.
- A grantee's or applicant's objectivity in carrying out the grant is or might be otherwise impaired due to competing duties or loyalties.

In cases where a conflict of interest is suspected, disclosed, or discovered, the applicants or grantees will be notified and actions may be pursued, including but not limited to disqualification from eligibility for the grant award or termination of the grant agreement.

Privacy notice and data classification

The information provided by an applicant will be used to assess the applicant's eligibility to receive a grant under the AGRI Program. The decision to apply for this grant is voluntary, and applicants are not legally required to provide any of the requested information. Applicants may decline to complete this application without any legal consequence. However, only completed applications will be considered for a grant; incomplete applications will not be considered.

Data provided in this application is initially classified by the Minnesota Data Practices Act as private or nonpublic, although some or all of the data will generally become public at various points of the application process unless the data are otherwise classified by state or federal law. Access to private or nonpublic data is limited to those authorized by law, including but not necessarily limited to MDA staff and contractors with a valid work assignment to access the data, parties authorized by the applicant, parties identified in a valid court order or federal subpoena, Minnesota Management and Budget, Minnesota Department of Administration, the state auditor, and the legislative auditor. If necessary, the MDA may also share the data with law enforcement or the Office of the Attorney General.

Per Minnesota's statute on grants ([MINN. STAT. 13.599](#)):

- Names and addresses of grant applicants, and the grant amount requested, will be public data once application responses are opened.
- All remaining data in application responses (except trade secret information, see below) becomes public data after the evaluation process is completed (for the purposes of this grant, when all grant agreements have been fully executed).
- All data created or maintained by the MDA as part of the evaluation process (except trade secret information, see below) will generally be public data after the evaluation process is completed.

Procedure for claiming protection of trade secrets: Trade secret information is classified as not public data. In order to qualify as trade secret information, the data in question must be provided to the MDA by the affected person (i.e. the data must be about the applicant) and otherwise meet the legal definition found in statute ([MINN. STAT. 13.37, subd. 1\(b\)](#)). In order for an applicant to assert trade secret protection for data submitted as part of this application: the applicant must: 1) clearly identify the specific formula, pattern, compilation, program, device, method, technique or process that the applicant believes to be trade secret information; 2) describe what efforts the applicant takes to maintain the secrecy of the data; and 3) adequately explain how the data derive(s) independent economic value from not being generally known to, and not readily ascertainable by proper means by, other persons. Merely asserting trade secret protection does not, in and of itself, classify the data in question as not public; determining what data meet the definition of trade secret information is ultimately the legal responsibility of the MDA, and the MDA cannot guarantee that data identified as trade secret information by an applicant will be classified as such. If the MDA determines that data do not meet the definition of trade secret information, the data in question will be available to the public unless the applicant secures a court order saying otherwise.

All persons, businesses, and individuals applying for grants in the state of Minnesota must comply with applicable laws. Under the law titled Right of Setoff ([MINN STAT 270C.65, subd. 3](#)), a grantee consents to disclosure of its social security number, federal employer tax identification number, and/or Minnesota tax identification number, already provided to the State, to federal and state tax agencies and state personnel involved in the payment of state obligations. These identification numbers may be used in the enforcement of federal and state tax laws which could result in action requiring a grantee to file state tax returns and pay delinquent state tax liabilities, if any.

Requirements for Grant Recipients

Accountability and reporting

Follow-up surveys are required to help us determine the long-term impacts of the grant. Grantees are required to respond to requests for follow-up information for three years beyond the term of the grant agreement. Failure to respond to these in a timely manner may impact your ability to secure future funding from the MDA.

Grant award agreement and payments

Grant contract agreement templates are available for review on the [Office of Grants Management Forms and FAQs](#) webpage.

Upon approval of an application and prior to beginning work on the grant project(s) and receiving reimbursements, the applicant is required to do the following:

- Complete an IRS W-9 form or register as a vendor in SWIFT, the state’s accounting system, and submit other required documentation within 30 days of award notification.
- Sign a grant contract agreement indicating their intention to complete the proposed tasks. The agreement also authorizes the MDA to monitor the progress of the project. The grant award document must be signed within 30 days of being sent to the grantee.

Eligible expenses may only be incurred after the contract has been signed by all parties. Applicants should anticipate that grant contracts will have an end date in early 2024. Grant contracts may not extend beyond three years from the effective date of the contract.

Grant funds are dispersed on a reimbursement basis. All grantee requests for reimbursement must correspond to the approved grant budget. To receive grant payments, grantees must provide proof that grant project work has been done by submitting details of each purchase on receipts or invoices, and proof that the vendors have been paid. Annual progress reports are required to be submitted during the duration of the project. Grant payments shall not be made on grants with past due progress reports unless the MDA has given the grantee a written extension.

Site visits and financial reconciliations

The grant agreement allows the MDA to monitor the progress of the project. The MDA will perform a monitoring visit for all grantees with awards of \$25,000 or more before a final payment is approved. Other grantees may receive monitoring visits at the discretion of the MDA.

The MDA will perform a financial reconciliation of at least one invoice on grants greater than or equal to \$50,000; financial reconciliation may be performed on additional payment requests at the discretion of the MDA. For this purpose, the grantee must provide expense receipts, employee timesheets, invoices, and any other supporting documents requested by the state.

Bidding requirements

All funded applicants will be required to abide by the state’s bidding requirements for larger purchases. See a detailed list of the state’s [bidding requirements](#) for details.

Affirmative action and non-discrimination policy

The grantee agrees not to discriminate against any employee or applicant for employment because of race, color, creed, religion, national origin, sex, marital status, status in regard to public assistance, membership or activity in a local commission, disability, sexual orientation, or age in regard to any position for which the employee or applicant for employment is qualified ([MINN. STAT. 363A.02](#)). The grantee agrees to take affirmative steps to employ, advance in employment, upgrade, train, and recruit minority persons, women, and persons with disabilities.

The grantee must not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The grantee agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified disabled persons without discrimination based upon their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship ([Minnesota Rules, part 5000.3500](#)).

The grantee agrees to comply with the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the [Minnesota Human Rights Act](#).

Audits of Project

The grantee's books, records, documents, and accounting procedures and practices of the grantee or other party that are relevant to the grant or transaction are subject to examination by the granting agency and either the legislative auditor or the state auditor, as appropriate ([MINN. STAT. 16B.98, subd. 8](#)). This requirement will last for a minimum of six years from the grant agreement end date, receipt, and approval of all final reports, or the required period of time to satisfy all state and program retention requirements, whichever is later.

Voter Registration Requirement

The grantee will provide voter registration services for its employees ([MINN. STAT. 201.162](#)).

AGRI Background and Program Goals

The Agricultural Growth, Research, and Innovation Program (AGRI) was established to advance Minnesota's agricultural and renewable energy industries ([MINN. STAT. 41A.12](#)). AGRI has made significant economic impacts by increasing productivity, improving efficiency, and assisting the development of agricultural products. The primary goal of the AGRI Livestock Investment Grant is to encourage long-term industry development for Minnesota livestock farmers and ranchers by helping them improve, update, and modernize their livestock operation infrastructure and equipment.

Project Evaluation Profile

Evaluation criteria	Maximum score
Project addresses goals of the AGRI Livestock Investment Grant <ul style="list-style-type: none"> Applicant clearly articulates how the project helps start, improve, or expand livestock operations in the state of Minnesota 	Yes/No
Project readiness, budget, economic outcomes Applicant: <ul style="list-style-type: none"> Includes a budget that clearly details project costs (5 pts) Details how their proposed project will improve profitability and efficiency (5 pts) Includes a plan for paying for the project, including the portions not reimbursed by this grant (5 pts) Clearly explains the importance this grant to completing the project (5 pts) Demonstrates adequate planning and includes a work plan and timeline for their project (5 pts) 	25
New farmer or generational transition <ul style="list-style-type: none"> Farmer has been the principal operator for ten years or less (5 pts) Project meaningfully contributes to a generational transition (5 pts) Applicant has not previously received an AGRI Livestock Investment Grant (5 pts) 	15
Farm safety and accessibility improvements <ul style="list-style-type: none"> Project addresses farm safety or accessibility needs of the farmer or employees 	10
Environmental impact <ul style="list-style-type: none"> Project addresses major environmental benefits or corrects compliance issues with feedlot regulations 	10
Responding to a natural disaster <ul style="list-style-type: none"> Project repairs damage caused by a natural disaster or will make the farm more resilient to changes in climate and severe weather 	10
Diversity, equity, and inclusion <ul style="list-style-type: none"> Applicant is an emerging farmer or prioritizes emerging farmers including historically underserved communities, such as, Black, Indigenous, and People of Color, immigrants, women, veterans, persons with disabilities, young and beginning farmers, LGBTQ+ farmers, and others (5 pts) Applicant addresses diversity and inclusion on their operation, such as through hiring staff from underserved communities or plans to produce and sell product in an alternative market, such as Halal or Kosher (5 pts) 	10
Technology improvements and robotic dairy milking equipment <ul style="list-style-type: none"> Project adequately describes technology updates that will improve efficiency for the operation (5 pts) Project includes robotic dairy milking equipment (5 pts) 	10
Market demand for animal welfare <ul style="list-style-type: none"> Project helps protect or expand market access by responding to demand for animal welfare by improving conditions for livestock or contributing to better animal handling 	5
Farm management plan and programs <ul style="list-style-type: none"> Project contributes to the implementation or continuation of a farm management plan or program 	5
Total	100

Application Questions

Contact information

Applicant information

- Applicant name
- Mailing address
- Applicant telephone
- Applicant email
- County
- State House District (*This information can be found at www.leg.state.mn.us/leg/districtfinder.*)

Authorized representative

If awarded a grant, the person that will sign the Livestock Investment Grant contract agreement for this organization. This is often yourself or other leadership in your operation.

- Name
- Telephone
- Email

Organizational structure

Select one:

- Sole proprietorship
- Partnership
- LLP
- LLC
- Corporation (Incorporated)
- Estate
- Trust
- Other

Farm operation

- Name of farm (*if applicable*)
- Farm address
- Location of farm or project

County	Township Name	Township # (26 – 71 or 101 – 168)	Range # (1 – 51)	Section # (1 – 36)	Quarter Section (NW, NE, SW, SE)	Quarter Qtr. Section (NW, NE, SW, SE)

- What is your feedlot registration number? (*If applicable*)

Number of livestock

Use the following table as a guide to provide an estimate of the number of livestock on your operation. This is one way that the MDA measures the impact of this grant program. Please note that increasing the number or types of livestock on your operation is not required.

Livestock type	Current number (before project)	Estimated number (after project)
Beef cattle		
Dairy cattle		
Swine		
Sheep/Goats		
Poultry		
Horses		
Bison		
Other		

Eligibility

Confirm that the following statements apply to your organization.

- My farm and I are in good standing with the State of Minnesota. (No back taxes owed, no defaults on Minnesota state-backed financing for the past seven years, in compliance with current state regulations, and acceptable performance on past MDA grants.) (Yes)
- I am a current Minnesota resident or business authorized to farm in Minnesota. (Yes)
- I am the principal operator or have the authority to apply on behalf of the farm and no other application is being submitted from this farm. (Yes)
- My spouse and I are not employees of the MDA. (Yes)
- I have not been convicted of a of criminal offense, such as theft, embezzlement, and forgery, related to a state grant agreement. (Yes)
- The MDA is unable to reimburse for any work that is performed prior to the start date of the grant contract agreement (expected in early spring). Do you acknowledge this statement? (Yes)

Previous Livestock Investment Grants

- Have you or anyone associated with your farm received a previous AGRI Livestock Investment Grant? (Yes/No)
- If yes, briefly describe your previous grant project(s), including date(s) and amount(s) awarded. (1,000 characters, including spaces)

Project summary

Grant request

- Project name
- Total project cost (*number only*)
- Total grant request (The grant reimburses for 10% of the first \$250,000.) Maximum \$25,000, minimum \$400 (*number only*)
- Expected project start date
 - Must be after the grant contract agreement is signed (roughly February/March 2023)
- Expected project end date
 - Contracts will be effective until December 31, 2025.
 - You will have up to two months after your contract end date to submit for a reimbursement.
 - All items and services must be paid for by the end date of the contract.

Project description

Describe your project, including how it fits into your business plan and how the project helps start, improve, or expand your livestock operation. (1,000 characters, including spaces)

Project readiness, budget, and economic outcomes

Budget

Create a budget using the example format below. Do not attach bid sheets or quotes from vendors in lieu of providing a budget in this format. If specific contractors are named in the application, you will not need to undergo a formal bidding process. This can save you time and effort later. You may also upload a budget as an Excel or Word file.

Example – Online application:

Use a comma between each item.

Item, Quantity, Cost Per Unit, Total Estimate, Source of Estimate

Barn Concrete, 1, \$15,000, \$15,000, ABC Concrete Company

Fence Panels, 100, \$15, \$1,500, ABC Fleet

Example – Excel or Word file:

Item	Quantity	Cost per unit	Total estimate	Source of estimate
<i>Barn Concrete</i>	-	<i>\$15,000</i>	<i>\$15,000</i>	<i>ABC Concrete Company</i>
<i>Fence Panels</i>	<i>100</i>	<i>\$15</i>	<i>\$1,500</i>	<i>ABC Fleet</i>

Budget narrative

(2,000 characters, including spaces)

Justify your budget and explain how you plan to pay for your project.

- Explain how you expect this project will improve the efficiency or profitability of your farm. Note that your operation does not currently need to be profitable. It is important that you provide a clear description of how this project will change the viability and economic health of your farm operation.
- Explain how you plan to pay for your project (financing, other grants, private investment, personal investment, or organization funds, etc.). Other state grant funds cannot be used to provide the funding used to pay for this project, but non-forgivable loans from the state may be used as a match.
- Explain the importance this grant has in your ability to complete the project. If you do not receive a grant, what are your alternatives for financing the project?

(Optional) Documents showing project costs and ability to pay for project

Submit documents such as:

- Quotes or estimates from businesses for equipment or services.
- Letters of commitment written by financial institutions or other organizations that will be providing funding through loans or credit.
- Letters from your financial institutions indicating you have sufficient cash reserves to fund this project.

Work plan and timeline

Create a work plan using the example format shown below. You should include the steps that you will take to successfully complete your project. For example, you might include target dates for requesting quotes, installing and testing equipment, and full launch of the equipment. You may also upload a work plan as an Excel or Word file.

Example:

Timeframe	Description of task/Action item	Responsible party
February 2023	<i>Request quotes for barn concrete</i>	<i>Self</i>
April 2023	<i>Place order for fence panels</i>	<i>Self</i>
May 2023	<i>Break ground on project</i>	<i>Self/ABC Concrete</i>

New farmers or generational transition

How many years have you been the principal operator of your farm? *(number only)*

Does this project support a beginning farmer? (Yes/No) *(A beginning farmer, for this application, has farmed ten years or less.)*

If yes, please explain. *(1,500 characters, including spaces)*

Does this project meaningfully contribute to the generational transition that is being planned or implemented? (Yes/No)

If yes, please explain. *(1,500 characters, including spaces)*

Farm safety and accessibility improvements

Does this project improve farm safety or accessibility of your operation? (Yes/No)

If yes, describe the farm safety or accessibility improvements that would result from this project. *(1,500 characters, including spaces)*

Examples:

- Improvements to create a work environment less likely to result in physical harm to workers.
- Improvements to allow farmers or employees with disabilities and/or physical conditions to contribute to the day-to-day operations of the farm.

Environmental impact

Does this project provide major environmental benefits or correct environmental compliance issues, including feedlot regulations? (Yes/No)

If yes, explain how this project provides major environmental benefits or corrects environmental compliance issues, including feedlot regulations. *(1,500 characters, including spaces)*

Responding to natural disasters

Are you rebuilding after a natural disaster that happened within the last two years or to make the farm more resilient to changes in climate or severe weather? (Yes/No) *(Examples of natural disasters include wind, flood, drought, fire, snow, and ice.)*

If yes, describe the natural disaster and the damage it caused, and indicate which parts of the project are related to repairing the damage. Or describe how your project makes the farm more resilient to changes in climate or severe weather. *(1,500 characters, including spaces)*

Diversity, equity, and inclusion

This grant program prioritizes emerging farmers including historically underserved communities, such as, Black, Indigenous, and People of Color, immigrants, women, veterans, persons with disabilities, young and beginning farmers, LGBTQ+ farmers, and others. Are these priorities reflected in your livestock operation? (Yes/No)

If yes, please explain. (500 characters, including spaces)

Does your operation have specific plans to process and sell product in an alternative market, such as Halal or Kosher? (Yes/No)

If yes, describe specific plans to process and sell product in an alternative market. (500 characters, including spaces)

Technology improvements and robotic dairy milking equipment

Does your project include technology improvements? (Yes/No)

If yes, describe any technology improvements included in your proposed project and how the improvements will impact your operation. (1,500 characters, including spaces)

Does your project include the purchase of robotic milking equipment? (Yes/No)

Market demand for animal welfare

Does your project help protect or expand market access by responding to demand for animal welfare? (Yes/No)
This includes improving conditions for livestock and/or contributing to better animal handling.

If yes, describe how your project will help protect or expand market access by responding to demand for animal welfare. (1,500 characters, including spaces)

Farm management plans and programs

Does your farm participate in any of the following farm management plans or programs? Please select all plans and programs that apply. If you do not participate in any, select N/A.

Examples of farm management plans and programs

- Annual Nutrient Management Plan
- Beef Quality Assurance
- Environmental Quality Assurance (EQA)
- Environmental Quality Incentives Program (EQIP)
- Farm Energy Audits
- Farmers Assuring Responsible Management TM (FARM)
- Green Star Farm Initiative
- Minnesota Agricultural Water Quality Certification Program
- Organic System Plan
- Pork Quality Assurance
- Regular Soil Testing
- USDA – Natural Resources Conservation Service Programs
- Other
- N/A

If you participate in any other farm management plans or programs, please list them here:

Does your project contribute to the implementation of a farm management plan or program or lead to greater success in an existing program? (Yes/No)

If yes, explain how your project contributes to the implementation of a farm management plan or program or leads to greater success in an existing program. *(500 characters, including spaces)*

(Optional) Supporting documentation

You may attach up to three letters of support from someone other than yourself (e.g., Lender, Farm Business Management Instructor, Extension Educator, Consultant, etc.) Each letter can be no longer than two pages in length.