



# **Dairy Development and Profitability Enhancement Program Work Plan FY2017**

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## Dairy Profit Teams

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The dairy profit teams provide one-on-one guidance to dairy producers across the state, including comprehensive financial analysis, risk management education, and production enhancement advice.

In FY17: Support and direct the Dairy Profit Teams to work with at least 230 farms statewide. Continue to stress utilizing a majority of the budget for team activities.

## Dairy Business Planning Grants

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These grants provide matching dollars for producers to develop a business plan. Grants are capped at \$3,000 per producer. Recipients are continuing to evaluate modernization projects and test for stray voltage.

In FY17: Work with 30 farms statewide, capped at \$3000 per application. Grant recipients required to provide a dollar-for-dollar match.

## Administration

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The administration for this program is a .2 FTE at MDA and includes office rental, benefits package, copier expenses and supplies. The increase of .1 to .2 FTE from MDA is to increase support of dairy profit teams.

## Special projects

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Special project funds have supported studies to address agriculture plastic recycling, economic research at the U of MN as well as additional support of other dairy related collaborations.

In FY 17: Please see attached spreadsheet.

For additional questions on the Dairy Development and Profitability Enhancement Program, please contact David Weinand, program administrator, 651-201-6646 or [David.Weinand@state.mn.us](mailto:David.Weinand@state.mn.us).

<b>2017 WORKPLAN</b> Dairy Development & Profitability Program, Minnesota Department of Agriculture			
<b>Budget Item</b>	<b>\$ FY 16</b>	<b>\$ FY 17</b>	<b>Notes</b>
Dairy Profit Teams	\$460,000	\$460,000	Contracts to regional teams to provide assistance to enrolled farmers
Dairy Business Planning Grants	\$78,400	\$90,000	Requests for producers to complete business plans
Administration	\$20,000	\$45,000	MDA staff, benefits, copying, supplies (staff allocation based on % of job responsibilities); Increase MDA participation to support teams.
Special Projects	\$75,600	\$50,600	Dairy Research and Teaching Authority and other industry projects directly related to profitability in Minnesota
Total Funding Allocation	\$634,000	\$634,000	2016-17 Ag Appropriations Act
7/1/2016			

In accordance with the Americans with Disabilities Act, this information is available in alternative forms of communication upon request by calling 651-201-6000. TTY users can call the Minnesota Relay Service at 711. The MDA is an equal opportunity employer and provider.