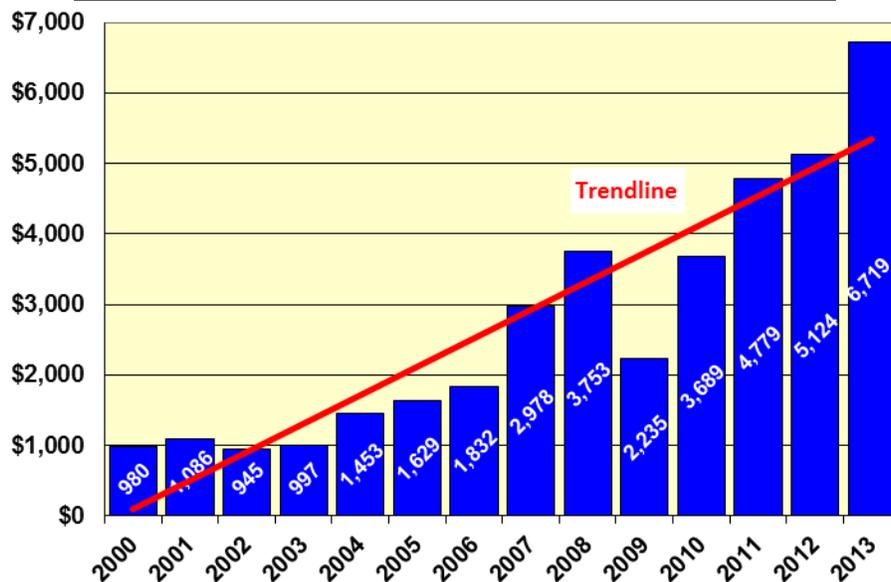


## WHY THE EXPORT MARKET IS IMPORTANT FOR U.S. DAIRY

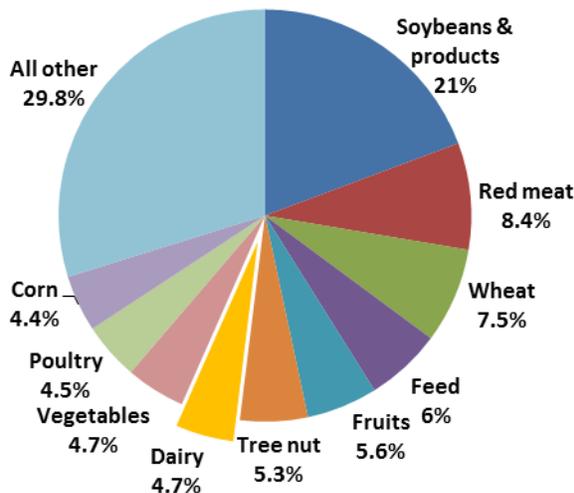
- The U.S. is the world's **largest** dairy milk producer and second largest dairy exporter, contributing **15%** of the world's total milk production.
- In the U.S., dairy production is the **second largest** livestock sector (after beef).
- U.S. dairy exports account for 15.5% of its total annual production.
- In 2013, U.S. dairy exports reached **\$6.7 billion** – a record-high, and a 31% or \$1.6 billion increase from 2012.
- Mexico is the largest export market for U.S. dairy, with a 21% market-share, followed by China and Canada with 11% and 8% market-shares respectively.

**U.S. Dairy Export to the World: 2000-2013 (Million \$)**



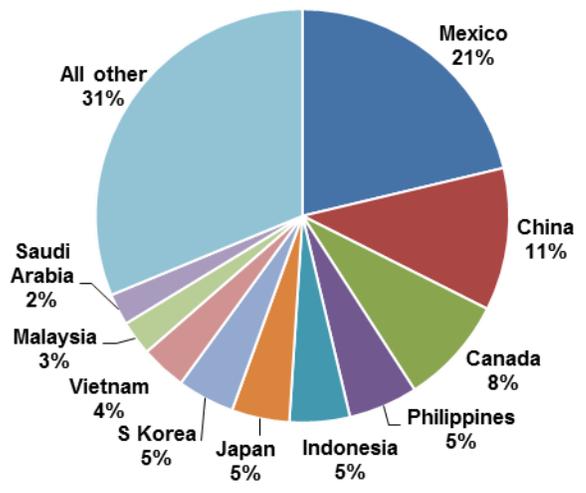
**U.S. Ag Exports by Commodity (2013)**

*Market-share by value*



**Largest Markets for U.S. Dairy (2013)**

*Market-share by value*



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